## Whom It May Concern

After calling for expressions of interest from a large number of professional companies the successful tender for our harvest work based at Mahanga Beach, Mahia, was P F Olsen Ltd., Gisborne. The harvesting job was approximately 110 hectares of mature P radiata forest established on sand dunes.

Before harvesting could commence there was a significant amount of time spent by P F Olsen to obtain Iwi consent to road and harvest the forest. This was due to the numerous burial and historic sites scattered throughout the forest. It took over a year and many meetings to set the protocols with Iwi and obtain the Historic Places Trust resource consents to allow harvesting and roading of the area.

Harvesting was completed with constant communication with the local Iwi representatives and all historic sites have been documented and preserved.

We were impressed by how professional the contractors employed for harvesting and transport were. All issues with neighbours, boundary fencing and the community were well managed.

The harvesting took approximately 9 months to complete with an average production of 5,000 tonnes per month being achieved. A total of 47,000 tonnes was harvested from the forest. All marketing of wood was undertaken by P F Olsen Ltd with domestic and export markets being utilised.

Comprehensive reporting was received each month including a full breakdown of harvesting and transport costs with marketing and sales information.

In our view the harvesting and marketing was completed in a most professional manner and we were kept very well informed throughout the duration of the process.

Only after completion of harvesting did I realise that the project was well outside the scope of a smaller forester.

Yours faithfully,

Andrew Train

(For Pah Nui Forest Farms Ltd)

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