



28 February 2019

**WOODLOT HARVESTING**

with

**PF OLSEN LTD**

To Whom it may Concern

I am pleased to report a highly favourable result from harvesting our 22 Ha woodlot of *Pinus radiata* in Seafield Road, Hawkes Bay over the period Oct-Nov-Dec 2018.

Here the financial outcome significantly exceeded our expectations at the time of committing to harvest - this being much to do with a diligent management of costs and marketing of logs by PF Olsen Ltd. As it was, the decider in our choice of this company was PF Olsen's market access and capacity to respond to short-term price advantage. And we were not disappointed.

Their management style was also highly appreciated. Beyond satisfaction at the bottom line, we have very much enjoyed working with the PF Olsen team. Our primary contact Chris Perry was highly competent, a pleasure to work with and always accessible and client responsive.

As such, I have no hesitation in recommending PF Olsen Ltd for managing your tree plantation.



Keith Dolman

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