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To whom it may concern.

PF Olsen Ltd have been managing forestry operations for NAC Trading Ltd since 2009. During this time, PF Olsen have managed the harvesting and marketing of approximately 600,000 tonnes of logs on our behalf in Otago and Southland.

This included full operation management of Opio Forest harvesting. Tasks that PF Olsen were responsible for included:

- Planning and establishment of road engineering. This included the construction of 15 kilometres new road, plus all associated skid sites and hauler pads. Plans were required to facilitate safe, environmentally sound, and effective harvesting operations whilst minimising engineering expenditure. This was achieved to a high standard. National support from the specialist engineering team in Rotorua was of considerable benefit to this project.
- Tendering and subsequent selection of harvest and cartage contractors.
- Planning and execution of 245,000 tonnes of harvesting. Critical elements of this process were completed to a high standard, including cost control, value recovery, operational management.
- Log marketing to optimise net revenue.
- Management of safety and environmental outcomes.
- Client reporting.
- Accurate recording and reporting of load dockets from forest to customer. Accurate and easily understood reporting/reconciliation through PF Olsen proprietary Woodtrack management software.
- Following harvesting – the site preparation and planting of the full cutover.

We have appreciated the broad depth of expertise provided by PF Olsen Ltd, and found the staff excellent to work with. The strong risk management and systems framework has given us confidence that our operations are being managed to their full potential.

Kind regards


Barbara Zhang
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