



# TE RUNANGA O TE RARAWA

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14 November 2013

To whom it may concern;

Woodlot harvest on Ahipara A7  
P.F Olsen

The Ahipara A7 Trust agreed at the end of last year 2012 to harvest a pine plantation of approximately ten hectares established on Trust lands.

Trustees conducted a tendering process and eventually settled on P.F Olsen as our preferred contractor. Their credibility as a potential harvester was greatly enhanced through the facilitation of Tiwha Everitt who was able to understand and respond to our needs as Trustees in the development of the contractual arrangements.

He was able to work with Trustees to provide a clear and transparent formula identifying the elements of concern to Trustees and the quantification of the expected costs and revenue.

Tiwha Evertit on behalf of PF Olsen had an excellent understanding of the cultural issues and the process necessary to protect culturally significant areas. In particular he facilitated a process including the historical places Trust and existing historical information.

In the implementation of the agreed harvesting regime attention was paid to the participation of kaumatua and the karakia rituals associated with such activity on Maori land.

Our profile as a Maori Land Trust was enhanced by the employment by P.F Olsen of our own local community members who had a good understanding of the matters that were of concern to us during the actual harvest.

In the end, the harvesting regime produced an excellent outcome for the trust although some of the adjoining land owners were unable to realize their opportunities to achieve the viability required to harvest their own trees.

Aside from the cost effectiveness issues there were some unfulfilled expectations at the end of the harvest which involved the additional removal of extraneous trees and some debris that affected our ability to immediately put areas into horticulture.

Notwithstanding those expectations the agreed contract was fulfilled and all estimations achieved as far as costs and returns were concerned.

Overall the harvest was a success for us and this was made possible by Tiwha's attention to meeting our needs as far as he possibly could.



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The land was left clean with no environmental damage and there has been no discernible environmental impact since the work was completed some months ago.

I therefore have no hesitation in recommending Tiwha Everitt and P.F Olsen as an organization of excellence and professional integrity in working with Maori organizations to harvest woodlots from their land.

Hammi Piripi  
Trustee Ahipara A7 Trust