

PRESENTERS



Royal Reed, Prestige Lawyers, Auckland

Royal is the principal of Prestige Lawyers, which is a firm that specialises in Chinese clients living in New Zealand or internationally with special investment interests in New Zealand.

She has a number of roles in the legal profession. Royal is a Member of Arbitrators' and Mediators' Institute of NZ INC, on the board at Kea and is frequently interviewed by radio and television programmes for her legal expertise on New Zealand/China legal matters. She is also a well-known presenter on various Chinese radio, television and social media programmes with a regular audience of more than 20,000 on television and more than 100,000 followers on social media.

Royal has been recognised for her work by numerous honours and awards. In 2016 she was the recipient of the ANZ Migrant Support Award and in 2012 she was the winner of the highly commended award for Community Service in Law for the Law Awards.



Kate Austin, Prestige Lawyers, Auckland

Kate is a solicitor on the litigation team at Prestige Lawyers. Previously she worked in a top tier law firm in Auckland in the litigation team before moving to specialise in Chinese client disputes at Prestige Lawyers. During her time, Kate has worked on a number of large property and commercial disputes and has assisted with negotiations and mediations with Chinese clients. Despite not speaking Mandarin, she has direct contact with the Chinese clients. Kate has provided insightful advice to different bodies on the cultural differences that exist between Chinese and New Zealanders.

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CONTENTS

1. INTRODUCTION	1
2. PART I – WORKING WITH CHINESE CLIENTS IN NEW ZEALAND	3
MANAGING PROCEDURAL LITIGATION REQUIREMENTS	3
<i>Discovery obligations</i>	3
<i>Complying with procedural requirements for non-English speaking deponents</i>	4
<i>Applying foreign judgments in New Zealand</i>	5
<i>Cross-examination with Chinese speaking witnesses and working with court interpreters</i>	5
<i>Negotiation strategy with Chinese clients</i>	6
WORKING WITH DOCUMENTS FOR CHINESE CLIENTS	6
<i>The Chinese language</i>	6
<i>Arranging a translation from Chinese to English and vice versa</i>	7
<i>Working with financial information in the context of Chinese clients</i>	8
<i>Getting documents notarised</i>	9
MANAGING YOUR COMMUNICATION AND RELATIONSHIP WITH YOUR CHINESE CLIENT	10
<i>Initial meetings</i>	10
<i>Legal fees</i>	11
<i>Dealing with a local conduit or “middle-man”</i>	11
<i>Advising Chinese investors in New Zealand</i>	12
<i>Timetabling and Chinese holidays</i>	13
3. PART II – ADVISING YOUR NEW ZEALAND CLIENTS ABOUT THEIR INVOLVEMENT IN CHINA	15
DUE DILIGENCE ON CHINESE PARTIES	15
<i>Due diligence on Chinese companies</i>	15
<i>Due diligence on Chinese individuals</i>	16
<i>Advising clients on setting up companies in China</i>	16
DRAFTING AND ENFORCEMENT OF CONTRACTS WITH CHINESE PARTIES	17
ENGAGING CHINESE LAWYERS AND LAW FIRMS	19
4. PART III – POSITIONING YOURSELF FOR THE CHINESE MARKET	21
ADVERTISING IN THE CHINESE MARKET	21
<i>What to advertise</i>	21
<i>Where to advertise</i>	21
<i>Working with Chinese media</i>	22
MAKING YOUR WEBSITE CHINESE-FRIENDLY	23
SOCIALISING WITH CHINESE CLIENTS	23
GIFTS	23
BUSINESS CARDS	24
GOING TO CHINA	24
<i>Getting entry</i>	24
<i>Hotels</i>	25
<i>Insurance coverage for legal advice given in China</i>	25
5. APPENDIX A – LIST OF CHINESE EMBASSY AND CONSULATE LOCATIONS, PHONE NUMBERS, EMAILS AND OPENING HOURS IN NEW ZEALAND	27
6. APPENDIX B – PRONUNCIATION GUIDE TO COMMON CHINESE SURNAMES	29
7. APPENDIX C – LIST OF PHONE NUMBERS FOR PROVINCES IN CHINA	31
8. APPENDIX D – LIST OF NEW ZEALAND EMBASSY AND CONSULATE LOCATIONS IN CHINA AND VISA OFFICE INFORMATION	33